

PRESS RELEASE 13/09/2017

Media Broadcast Satellite concludes long term agreement with NorthTelecom for teleport-, housing- and infrastructure-services

Usingen, September 13, 2017 – Media Broadcast Satellite, the leading provider of broadcast satellite services and operator of one of the world's largest teleports, extends its business in teleport-, housing- and infrastructure-services and concludes an agreement with NorthTelecom. The agreement will enable NorthTelecom to operate at the teleport in Usingen. This was announced by both companies previously to the upcoming IBC 2017 in Amsterdam, where Media Broadcast Satellite will exhibit at stand 1.B79. NorthTelecom is a leading global satellite service provider, that provides satellite communications and ICT services both on land and at sea.

The long-term agreement covers infrastructure services for NorthTelecom to set-up a co-located teleport for data and broadcasting at Usingen combined with rack, housing and office space. NorthTelecom has chosen Media Broadcast Satellite's engineering and expertise including monitoring and maintenance services to ensure smooth operation. The agreement also includes a redundant fibre connectivity for high availability. Furthermore, both companies will benefit from the mutually shared use of their operational antenna infrastructure and technology know-how at teleport Usingen.

"We are pleased to extend our teleport and housing services agreement with NorthTelecom and continue providing them the perfect infrastructure to operate fully from Usingen" said Christian Fleischhauer, Managing Director of Media Broadcast Satellite GmbH, at the announcement of the agreement.

"High security standards as well as an excellent infrastructure in combination with flexible models of support, will guarantee best conditions for NorthTelecom. The agreement underlines the relevance of teleport Usingen, our outstanding technical standards and triggers new and successful ways of cooperation in the teleport- and broadcast market."

"We are delighted to choose Media Broadcast Satellite GmbH as one of our reliable partners to expand our infrastructure reach globally", said CEO of NorthTelecom, Mr. Hadi Nazari Mehrabi. "This is a great opportunity for both parties and a new concept in the industry. NorthTelecom and Media Broadcast Satellite will share and exchange infrastructure and expertise while expanding their technical and commercial scope. Both companies are committed to a long-lasting cooperation."

Meet Media Broadcast Satellite at IBC 2017

Stand 1.B79

Further details: www.ibc.org

Send an email to arrange a meeting: satellite@media-broadcast.com

About Media Broadcast Satellite

Media Broadcast Satellite, operator of one of the world's largest teleports, has successfully been designing, implementing and operating satellite services for global customers since the late 1970's. Through its own teleport in Usingen near Frankfurt, Media Broadcast Satellite provides customised solutions for broadcast, data, teleport and data centre applications. Satellites from 70° East to 60° West can be reached through more than 140 antennas in Ku-, Ka- and C-band. In order to provide maximum security and stability of our solutions, Media Broadcast Satellite operates a manned NOC 24/7/365 and fully redundant RF, IT and power infrastructure. To underline the approach of high quality services "Made in Usingen/Germany", the company holds relevant certificates like ISO27001 IT & Data Security and maintains engineering teams to support customers at all stages of transmission, distribution and service management. Media Broadcast Satellite's value chain covers standard services as well as fully managed services for DTH platforms (SD/HD), data networks and teleport co-location/gateways.

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